

Transforming Access Together is our network's collective effort to increase food access and enhance the service experience for our neighbors facing food insecurity. The experience of accessing food should be **convenient, consistent, frequent and equitable**—freeing up the mental, emotional and financial space needed to thrive over time. Our starting point includes **four service behaviors** that the Food Bank wants to encourage to make this vision a reality:



As we encourage each partner to explore these behaviors, we recognize the different paths to adoption. Because this work is so important, we are **investing additional time, energy and resources in partners committed to transforming access** for their neighbors. We want to be transparent about incentives available to participate in Transforming Access Together.

Behavior Adoption Scoring System

Behavior	Score 0	Score 1	Score 2
Remove Barriers to Visitation	Allows less than monthly visits	Allows visits monthly, 2 times per month or 3 times per month	Allows weekly visits or more
Add Distribution Hours	Distributes 20-24 hours per month	Distributes 25-34 hours per month	Distributes 35 or more hours per month
Gather Intake Information in Our Shared Oasis Platform	Does not use Oasis	Not applicable	Uses Oasis consistently to record intake information
Maximize SNAP Participation	Does not offer consistent Benefits Outreach services	Not applicable	Offers monthly Benefits screening or regular referrals



If we tally the **adoption score** of each behavior, the result is the ***Transforming Access Together Segmentation***. Gradual adoption of behaviors awards opportunity to access more **partnership offerings** from the Food Bank, while not removing any core services we provide today.

Segmentation & Partnership Offerings

		Partnership Segment			
		Respected Partner	Foundational Partner	Transforming Partner	Network Leader
		Score: 0	Score: 1-3	Score: 4-5 or Distributes 500,000+ Lbs Annually	Score: 6-8
Partnership Offerings	- Eligible to apply for grants up to \$5,000 - Access to inventory - Exceptional customer service - Learning Library - Quarterly capacity-building workshops - Biannual partner conference - Access to Hands on Atlanta partnership	✓	✓	✓	✓
	Eligible to apply for grants up to \$15,000	✗	✓	✓	✓
	- Eligible to apply for grants up to \$25,000 - Special invitations and recognition	✗	✗	✓	✓
	Eligible to apply for grants up to \$45,000	✗	✗	✗	✓

Partnership offerings will develop over time alongside the eligibility criteria. It is critical to keep your records with the Food Bank updated (like your hours of distribution and policies around visitation) to ensure eligibility for partnership offerings is updated. Find more information about grant eligibility [here](#).

Your [County Relationship Manager](#) is ready to answer questions or discuss opportunities to Transform Access Together, including what resources may be available to help your organization grow capacity. The Food Bank remains grateful for your dedicated service to feed our neighbors!